

UHL/UFFL Product Portfolio
Simplified Products - Faster Results™

<u>Whole Life</u>	<u>Description/Features</u>	<u>Issue Ages (ANB)</u>	<u>Minimum Face</u>	<u>Maximum Face</u>	<u>Policy Fee (Commissionable)</u>	<u>Available Riders</u>
Provider Whole Life	Simplified issue whole life; standard/preferred; non-med; no rateable conditions; PHI required.	0-80	\$10,000	0-50: \$150,000 51-60: \$100,000 61-80: \$50,000	\$50	Waiver of Premium; Child Rider
Final Expense Whole Life						
Express Issue WL (Graded Benefit)	Built-in table 16; 2-year graded death benefit; non-med; PHI required.	25-80 In CA: 45-80 In NJ: 25-75 In PA: 36-72(M) 36-78(F)	\$2,000	\$25,000	\$50	No-cost Identity Theft Benefit; Extended Hospital Stay Benefit; and Common Carrier Accidental Death Benefit
Express Issue Deluxe	Built-in table 8; non-med; PHI required. Suitable for insulin-dependent diabetics.	20-80	\$5,000	\$50,000	\$50	Accidental Death; Child Rider
Express Issue Premier	Built-in table 4; non-med; PHI required.	20-80	\$5,000	20-60: \$100,000 61-80: \$50,000	\$50	Accidental Death; Child Rider
Guaranteed Issue Whole Life	No underwriting; no medical questions; no PHI; 3-year graded death benefit.	45-75	\$5,000	\$10,000	\$50	NA

<u>Accidental Death</u>	<u>Description/Features</u>	<u>Issue Ages (ANB)</u>	<u>Minimum Face</u>	<u>Doubles In 20 Years To</u>	<u>Policy Fee</u>	<u>Available Riders</u>
Protector AD (w/ Bonus WL)	Accidental death benefit coverage; doubles over 20 years; return of premium option; small amount of bonus WL coverage. No PHIs, ONE underwriting question; non-med.	18-60	\$50,000 \$75,000 \$100,000	\$100,000 \$150,000 \$200,000	NA	NA

<u>Term Life</u>	<u>Description/Features</u>	<u>Issue Ages (ANB)</u>	<u>Minimum Face</u>	<u>Maximum Face</u>	<u>Policy Fee (Commissionable)</u>	<u>Available Riders</u>
Express Issue Term Plus	20-year level premium term; built-in table 4.	20-60	No minimum face	20-45: \$200,000 46-55: \$150,000 56-60: \$100,000	\$100	Waiver of Premium; Child Rider (first \$5,000 CR at no cost for \$100,000+ face amounts); Accidental Death (\$10,000 min); no-cost Terminal Illness Benefit
Express Issue Term 30	30-year level premium term; built-in table 4.	20-55	No minimum face	20-45: \$200,000 46-55: \$150,000	\$100	Waiver of Premium; Child Rider (first \$5,000 CR at no cost for \$100,000+ face amounts); Accidental Death (\$10,000 min); no-cost Terminal Illness Benefit
Express Issue Term 65	Level premium term to age 65; built-in table 4.	20-50	No minimum face	20-45: \$200,000 46-50: \$150,000	\$100	Waiver of Premium; Child Rider (first \$5,000 CR at no cost for \$100,000+ face amounts); Accidental Death (\$10,000 min); no-cost Terminal Illness Benefit
Express Issue Deluxe 20	20-year level premium term; built-in table 8.	20-60	\$5,000	\$50,000	\$100	Child Rider; Accidental Death Benefit
Graded Benefit Term 10	10-year level premium term; 2-year graded death benefit; built-in table 16.	25-60 In CA: 45-80 In NJ: 25-75 In PA: 36-72(M) 36-78(F)	\$2,000	\$25,000	\$100	No-cost Identity Theft Benefit; Extended Hospital Stay Benefit; and Common Carrier Accidental Death Benefit

\$20 minimum premium requirement for all products unless PAC

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<u>Return-of-Premium Term</u>	<u>Description/Features</u>	<u>Issue Ages (ANB)</u>	<u>Minimum Face</u>	<u>Maximum Face</u>	<u>Policy Fee (Commissionable)</u>	<u>Available Riders</u>
Premier 20	20-year level premium term; built-in table 4.	20-60 (NT) 20-40 (T)	\$25,000	20-45: \$200,000 46-55: \$150,000 56-60: \$100,000	\$100	No-cost \$5,000 Child Rider for \$100,000+ face amounts; no-cost Terminal Illness Benefit
Premier 30	30-year level premium term; built-in table 4.	20-50 (NT) 20-40 (T)	\$25,000	20-45: \$200,000 46-50: \$150,000	\$100	No-cost \$5,000 Child Rider for \$100,000+ face amounts; no-cost Terminal Illness Benefit
Premier 65	Level premium term to age 65; built-in table 4.	20-50 (NT) 20-40 (T)	\$25,000	20-45: \$200,000 46-50: \$150,000	\$100	No-cost \$5,000 Child Rider for \$100,000+ face amounts; no-cost Terminal Illness Benefit

\$20 minimum premium requirement for all products unless PAC

<u>Underwriting Guidelines</u>	<u>Sample Build Chart</u> Weight Cannot Exceed The Following:			
Application: App must be fully completed. All proposed insureds (ages 15 and above) and all owners must sign the application. It is unlawful for any person to sign another person's name. Any discrepancy detected will necessitate proof of signature (copy of driver's license or other signature-clad ID). Writing agents are expected to ask the applicant all questions as listed on the application and record all answers completely.	Height	Provider	All other plans except EI/ Deluxe/ Term/ Deluxe or Graded Benefit plans	Express Issue/ Deluxe/ Term/ Deluxe
New Business Memo: All applications must be submitted with a fully completed New Business Memo, including how the application was taken, applicant's contact information and any special requests. Missing or incomplete information will cause delays in processing and commission payments.				
Non-Tobacco Rate: No use of any nicotine product (cigars, cigarettes, pipes, smokeless tobacco including chewing tobacco, snuff, nicotine gum, nicotine patch or any other nicotine substitute) within the past 12 months.	5'0"	190 lbs	210 lbs	240 lbs
Basic Eligibility Requirement: Any proposed insured applying for coverage via any product offered by the Company is required to have an attending physician and should have established routine health care in order for the Company to make a proper assessment of insurability.	5'2"	200 lbs	225 lbs	255 lbs
Personal History Interview: Mandatory for all products except Guaranteed Issue WL and Protector AD accidental death benefit coverage. Must be completed solely by applicant without help from others. Phone number for PHIs: 1-866-333-6557	5'4"	215 lbs	240 lbs	270 lbs
HIPAA Authorization: A signed HIPAA Authorization form is required for all applications. Must be signed by proposed insured. For all juvenile applications (aged 17 and under), the owner should sign as "Representative". The HIPAA form should not be signed by an agent unless he/she is applying for coverage.	5'6"	230 lbs	255 lbs	290 lbs
Medical Information Bureau (MIB): A basic MIB search may be conducted. Any significant findings could result in additional underwriting requirements or additional questions for the applicant.	5'8"	245 lbs	270 lbs	305 lbs
Prescription Drug Database Search: May be conducted. Any significant findings could result in additional underwriting requirements or additional questions for the applicant.	5'10"	260 lbs	285 lbs	325 lbs
Examinations: No routine medical exams or bodily fluids testing required (except in WI). The Company reserves the right, however, to request a medical exam or lab testing due to an applicant's medical history or build. If any examination, urinalysis or blood testing is required, the underwriter will notify the writing agent as to the specifics.	6'0"	275 lbs	305 lbs	340 lbs
Any agent applying for coverage on his/her life will be required to undergo a paramedic examination and urinalysis which will be ordered by the Home Office. The examining company will contact the agent to set up an appointment. NOTE: APPLICANTS IN WI ARE REQUIRED TO UNDERGO ORAL FLUID/HIV TESTING COLLECTED BY A PARAMED.	6'4"	305 lbs	340 lbs	385 lbs
Approved Exam Company: Portamedic Approved Laboratory: Heritage Lab	For applicants outside these ranges use graded benefit plans.			
Attending Physician Statement (APS): Based on the applicant's medical history, MIB information or pharmacy report, an APS may be necessary. You may be asked to provide the APS at your client's expense. It is imperative that <u>complete</u> contact information for the facility where the applicant's medical records are housed be included in the application. An APS will <u>only</u> be accepted via fax directly from the provider's office or in an envelope sealed by the provider if sent by USPS or overnight mail. The fax number to which an APS should be sent is 317-692-7636.				
Foreign Nationals: The Company will accept an application on a proposed insured who is not a naturalized US citizen provided the applicant is in the US legally and is here on a permanent basis with a valid Social Security number, a valid Visa or Green Card, and has been in the US for the past two years.				
Military Risks: The Company will accept an application on a proposed insured currently serving in the military in a non-combat unit, provided the applicant has not been called for combat duty nor is serving in a hazardous area. Forward a signed Military Personnel Financial Services Disclosure with the application. Forms: 200-673 (UHL); 18-673 (UFFL).				